

FRICION MATERIALS STANDARDS INSTITUTE

ASSISTING MEMBERS TO MEET CHALLENGE OF GLOBAL AUTOMOTIVE AFTERMARKET

- Cost Effective Means of Sharing Product Information
- Unique, Standardized, Systematic Part Numbering System
- Focus: On-highway Vehicles in North America

BENEFITS OF MEMBERSHIP

- FMSI's proprietary part numbering system covers six product categories: disc friction, disc backing plates, drum friction, drum shoes, heavy duty blocks, and clutch facings
 - Standard for North American automotive aftermarket
 - Selected Part Numbers trademarked by FMSI
 - Members authorized to use the part numbers and trademarks
 - Members' customers authorized to use part numbers for products purchased from members
- FMSI provides application and basic dimensional data
 - Members' Only Electronic on-line catalog with applications, dimensions, drawings, images, original equipment numbers, and much more updated every two weeks
 - Virtually complete list of all products identified by FMSI
 - Application coverage from Model Year 1970
 - Thousands of part drawings
 - Powerful reports generator
 - Automotive Data Book published yearly – Members enjoy substantial price discount
 - Technical bulletins – 5 to 6 per year – with drawings and information about new parts plus application coverage for both new and existing parts
- FMSI informs members about major environmental, brake performance and regulatory activity
- FMSI's annual meeting provides opportunity to meet with key business participants

ELIGIBILITY FOR MEMBERSHIP - MANUFACTURERS

- Manufacturers of the six products covered by FMSI (disc friction, disc backing plates, drum friction, drum shoes, heavy duty blocks, and clutch facings) in commercial quantities are eligible for membership
- Active members have their principal office or manufacturing facility in the United States, Canada, or Mexico
- Regional members are located throughout the rest of the world
- Only difference between Active and Regional membership is that Active Members bear the additional responsibility for the operation of FMSI
- Active and Regional members have the same rights to FMSI information and part number use

ELIGIBILITY FOR MEMBERSHIP - LICENSEES

- Not a manufacturer of the six products covered by FMSI
- Participates in the industry in one of the following five areas
 - Manufacture of component parts for brakes
 - Manufacture of materials for attachment or assembly of brakes
 - Manufacture of tools and/or equipment used in industry
 - Test or certify friction materials
 - Rebuild or assemble brakes and clutches
- Licensee members have access to FMSI information
- Licensee members do NOT have the right to use FMSI part numbers except for product purchased from a manufacturing member

CONTACT INFORMATION

Friction Materials Standards Institute
3069 University Drive
Suite 210
Auburn Hills, MI 48326 U.S.A.
Tel: 203-245-8425
Cell: 203-915-8426
Email: officemanager@fmsi.org
Web Site: www.fmsi.org

FRICTION MATERIALS STANDARDS INSTITUTE, INC.

3069 University Drive
SUITE 210
Auburn Hills, MI 48326

Dear Sir,

Thank you for your interest in becoming a Licensee Member of the Friction Materials Standards Institute. The attachment entitled "Benefits of Membership" outlines the many benefits of becoming an FMSI member. The Licensee Application Form is also attached. You need only fill out one section of the application form – the section that applies to your company.

The FMSI web site (www.fmsi.org) has a list of FMSI members, the objectives of FMSI, the membership eligibility requirements, and other important information. It is also the portal into our members' only electronic catalog.

MEMBERSHIP FEES

The annual membership fee is \$2,600 U.S. There is also a onetime initiation fee of \$8,000 U.S. Given the benefits of membership – particularly the access to information equal to active and regional members, these fees are very modest. Included in the dues fee is access to the FMSI electronic catalog for up to three users. For those members desiring more than three users, there is an additional charge of \$75 per year per user.

APPLICATION FOR MEMBERSHIP

To apply, one copy of the Application Form must be completed and signed by a principal. This form should be sent to FMSI along with a prepayment of the initiation fee plus the first year's annual dues.

As soon as the FMSI Board of Directors has approved the application, a copy of the FMSI Constitution and By-Laws will be sent to you along with a letter in which you agree to adhere to that document. An officer of the company should sign the letter and return it to FMSI. Membership cannot be finalized until this document has been signed and returned. If for some reason you are unable to agree to adherence, the application will be voided and the payment returned.

The undersigned hereby certifies that they qualify for LICENSEE MEMBERSHIP IN THE FRICTION MATERIALS STANDARDS INSTITUTE as (check 1):

- Assembler / rebuilder of friction material assemblies from component parts (either disc brake, drum brake or clutch).
- Manufacturer of materials for attachment or assembly of brake shoes, disc brakes, or clutches.
- Manufacturer of tools and/or equipment, used in the manufacture, preparation, or installation of friction materials.
- Manufacturer of component parts (other than friction and Shoes/plates), e.g. shims, hardware, etc., used in the Finished assembly of brakes and / or clutches.
- Tester and/or certifier of friction materials.
- Manufacturing member now applying for Licensee.

The undersigned hereby applies for membership in the FRICTION MATERIALS STANDARDS INSTITUTE, INC., as a Licensee and further certifies to the following:

1. Name of applicant:
2. Date and place of incorporation:
3. Principal office:
4. Length of time performing the above certified activity:
5. State approximate number of square feet devoted to the above certified activity:
6. Is the distribution of your product national, international or in how many states/provinces?
7. If you certify as an assembler, please list those FMSI members from whom you purchase FMSI numbered products:
8. Trade references (beyond FMSI member suppliers for assemblers):
9. Bank references (for credit purposes):

The undersigned hereby acknowledges:

1. Applicant agrees and acknowledges FMSI's exclusive right, title, and interest in and to the FMSI and FMS trademarks, the proprietary FMSI part numbering system, and to the specific part numbers used in the part numbering system (collectively, the "FMSI Intellectual Property") and acknowledges that use of the FMSI Intellectual Property without the benefit of FMSI membership is a willing infringement of the FMSI Intellectual Property and constitutes unfair competition and a deceptive trade practice.
2. FMSI license does NOT confer the right to use the copyrights and trademarks including, without limitation, FMS, FMSI, FMSI part numbers or FMSI part numbering system EXCEPT for product purchased from an Active or Regional FMSI member.
3. Applicant agrees to pay FMSI invoices within 30 days of invoice date and immediately inform FMSI of any dispute.
4. Applicant will not claim rights and/or seek to register copyrights or trademarks in FMS, FMSI, FMSI part numbers or FMSI part numbering system anywhere in the world.
5. Membership is not final until the FMSI Board of Directors approves the application and the applicant agrees to adhere to the FMSI Constitution and By-Laws.
6. If any information supplied by the applicant on this application is false, the applicant will be subject to expulsion from membership by the FMSI Board of Directors and forfeiture of all monies paid to FMSI.

Certified to by:

PLEASE LIST COMPLETE COMPANY NAME, MAILING ADDRESS, TELEPHONE and FAX NUMBERS, AND E-MAIL ADDRESS.

The undersigned hereby applies for membership in the FRICTION MATERIALS STANDARDS INSTITUTE, INC. as an Active Member, and Certifies to the following.

Does your company have any quality certifications?

What is your Primary country of origin of the products using FMSI numbers?

Does your company operate under International labor and safety guidelines?

Does your company follow International environmental guidelines?

Where is your company incorporated?

If privately held: If so name of principles stock holders. Have any principle stock holder(s) been Charged or convinced of any violation of the US international corruption laws.

Have you applied to FMSI before?

Are you authorize to do business in US or Canada?

Has your company been renamed in the last five years?

Are you currently using FMSI numbering system? if so, how long?

Name:

Signature:

Company Name:..

Date: